

Message Text

UNCLASSIFIED

PAGE 01 ATHENS 04517 191031Z

21

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 190715Z JUN 75
FM AMEMBASSY ATHENS
TO USDOC WAHDC
INFO SECSTATE WASHDC 9220

UNCLAS ATHENS 4517

EO 11652 NA
TAGS: BEXP, BMEP, GR
SUBJ: REQUEST FOR ASSISTANCE BY LOCAL FIRM

1. ETEC-HELLENIC TECHNICAL ENTERPRISES COMPANY, 23 LEKKA STREET, ATHENS, RECENTLY SENT TO GLEASON COMPANY, 3401 S. CICERO AVENUE, CHICAGO, ILLINOIS 60650, BID INVITATION NO 346/1975 OF THE GREEK MINISTRY OF COMMERCE FOR THE SUPPLY OF TEN CRANE VEHICLES OF 30-TON CAPACITY. GLEASON CO., WHICH ACTS AS DEALER FOR GROVE MANUFACTURING COMPANY, DECLINED TO BID, STATING THAT IT CANNOT PROVIDE THE REQUIRED PERFORMANCE BOND, AMOUNTING TO TEN PERCENT OF THE GOODS.

2. ETEC HAS SOLICITED EMBASSY'S ASSISTANCE IN REQUESTING GLEASON TO SUBMIT A BID ACCOMPANIED BY PERFORMANCE BOND, PARTICULARLY SINCE CHANCES OF WINNING THIS IMPORTANT CONTRACT APPEAR VERY GOOD.

3. USDOC MAY WISH TO APPROACH GLEASON TO POINT OUT THAT POSTING OF PERFORMANCE BOND IS STANDARD REQUIREMENT AND THAT EMBASSY IS NOT AWARE OF ANY CASE WHERE GOG HAS ABUSED THIS REQUIREMENT.

4. TENDER NOT ORIGINALLY REPORTED BY EMBASSY BECAUSE OF SHORT LEAD TIME GIVEN BY GOG.
KUBISCH

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Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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